

Advice to the board of governors in making their business plan – Executive Summary Summary

> from Diverse Consultants™ Noel Davis, Pierre Far, Patrick Bellis, Thomas Rochford, Simon Grant & Richard Millwood



Who is the customer?



UNIDIVERSITY™

What does the customer want?



UNIDIVERSITY™

What does our biggest cost, the labour force, actually do?





How can we do it cheaper, more flexibly and more effectively ...

... and what rôle does technology have in facilitating that?

UNIDIVERSITY™

Do values & culture matter in attracting & retaining your customers?





That'll be £500,000 please in used notes....

http://www.brickartist.com/smaller-sculptures/cash-register.html